North Carolina Association of Insurance Professionals
78th Annual Convention
Pre-Convention Board Meeting - Minutes
November 1, 2019

Council Director Paul Burgess welcomed us at 7:35 AM to the Pre-Convention Board Meeting of the 78th Annual NCAIP Convention.

Those attending the meeting were as follows:

Council Director-Elect: Kimmie Rogers
Secretary: Robin Bennington
Fund Custodian: Beth Wilkerson

Secretary Bennington called the roll but some members came in late due to traffic issues. The following associations were represented:

Piedmont: Angela McClure
Raleigh: Pam Grimes
Triangle: Cathy Bowling
MAL: Kimmie Rogers

Members attending the meeting:
Betty Callicutt, Roberta Clodfelter, Kimmie Rogers, Beth Blackwell, Beth Wilkerson, Katy Willett and Robin Bennington

WE had 3 associations and 0 MAL at the time of roll call and did not have a quorum.

The Chair called on the associations in attendance to share some information about their activities for the year. Angela McClure shared that Piedmont enjoyed a cake decorating event. They learned some techniques to take home and had a blast. Cathy Bowling shared that Durham Association changed their name to Triangle Insurance Professionals and this year had Fireman of the Year Awards with the Masonic Lodge and invited the NC Fire Marshal to speak. They discussed have future Fireman Award meetings with the Masons for future Fireman’s Meetings.

Members began to trickle into the meeting and the discussion was productive.
Council Director Burgess brought up the changes the Board implemented at the May Board Meeting involving future conventions. The change was made primarily was due to the size of our association but also our president for 2020-21 was a MAL We wanted to take the burden off of one association and share it with all associations. The Convention Committee would consist of a representative from each association, one MAL and the state officers. Burgess asked if anyone had any thoughts about the change. Beth Blackwell thought it was a good change. Cathy Bowling said it was a way to get smaller associations to get involved that in the past would not volunteer to host a convention. Kimmie Rogers said if more people were involved in the planning then perhaps they would participate more. Council Director Burgess told us that we would be discussing these changes in the 2\textsuperscript{nd} Business Session.

Burgess told us to contact Todd Jones if we wish to add anything to the website. She suggested that we need to use our website to communicate more. Kimmie Rogers said we need to use our Website to link everyone together. Pam Grimes suggested to post information about monthly meetings and to post newsletters. Pam also suggested that we get Katy Willett to work on our Website to help us get more hits. Also, we could use the website to post job openings.

Council Director Burgess asked if there was any other business to bring up and there being none, the Meeting was adjourned at 8:15 AM.

Respectfully submitted,
Robin A Bennington
NCAIP Secretary 2019-2020